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For Immediate Release

Contact: Geoff Gonella
(202) 448-9500

CORNERSTONE GOVERNMENT AFFAIRS OPENS ANNAPOLIS OFFICE

Firm adds Former State Senator PJ Hogan; Former State Delegate John Bohanan; and Longtime Johns Hopkins lobbyist Delora Sanchez

WASHINGTON – Cornerstone Government Affairs, a leading bipartisan public affairs consulting firm, announced the opening of an office in Annapolis, Maryland effective October 1st, 2015. The office is the firm’s tenth nationwide, following Washington, D.C., Atlanta, Baton Rouge, Chicago, Des Moines, Austin, Houston, Jackson and Richmond.

The new office will greatly expand Cornerstone’s presence in Maryland and will be led by a team of three senior professionals:

- **Former State Senator PJ Hogan**, who just finished 8 years as Vice Chancellor for Government Relations for the University System of Maryland (USM);
- **Former Delegate John Bohanan**, who most recently completed a 21-year career working for Congressman Steny Hoyer ((D-MD), the House minority whip; and
- **Delora Sanchez**, a Baltimore native who has been with Johns Hopkins for 8 years, most recently as Director of Policy and Advocacy for State Affairs. Delora is licensed to practice law in Maryland and the District of Columbia.

“We’re excited to be magnifying our capabilities in the Annapolis market and adding quality people to our team that will help us to continue providing first-class client service to our clients,” said Geoff Gonella, Cornerstone’s President and Managing Partner. “PJ, John and Delora all come with excellent reputations, tremendous relationships and a significant set of abilities and expertise. They complement each other perfectly. We look forward to growing our business and continuing to establish ourselves in this market.”

Cornerstone’s Annapolis office will amplify the firm’s current presence in the State of Maryland and permit an expanded scope of service for existing and future clients. Cornerstone is deeply rooted in Maryland. In addition, to the team in Annapolis, the firm will be supported by:

- **Geoff Gonella**, longtime Maryland resident and politico, Member of the University of Maryland College Park Foundation Board and College Park graduate,
- **Heather Molino**, former Deputy Chief of Staff to Congressman Dutch Ruppersberger (D-MD),
- **John Crumbliss**, veteran Maryland lobbyist, and
- **Paul DiNino**, a long-time Maryland resident and veteran Democratic fundraiser and political strategist.

"Cornerstone has earned its reputation as one of the leading government affairs firms in the nation -- both at the federal and state levels," Hogan said. "I'm proud to be part of their team and look forward to growing the business here in Annapolis and in our offices around the country."

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“I am thrilled to join the Cornerstone Government Affairs team and delighted to work with P.J. and John,” Sanchez said. “I look forward to contributing to the expansion of Cornerstone’s efforts and reach in Annapolis.”

“I am excited to be part of the Cornerstone team,” Bohanan said. “It is a unique opportunity for me to utilize my experience and relationships at both the state and federal level. I am also pleased to be working side by side with PJ and Delora. We will make a strong team.”

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Cornerstone Government Affairs, LLC is a full-service, bipartisan public affairs firm with offices in Washington, DC, Annapolis, MD, Atlanta, GA, Austin, TX, Baton Rouge, LA, Chicago, IL, Des Moines, IA, Houston, TX, Jackson, MS, and Richmond, VA. Cornerstone represents a diverse group of clients from myriad industries and sectors, and maintains expertise in a wide range of issue areas, including agriculture, defense, education, energy, health, homeland security, international affairs, tax policy, telecommunications, and transportation and infrastructure. For more information, please visit Cornerstone’s website at www.cgagroup.com.

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